

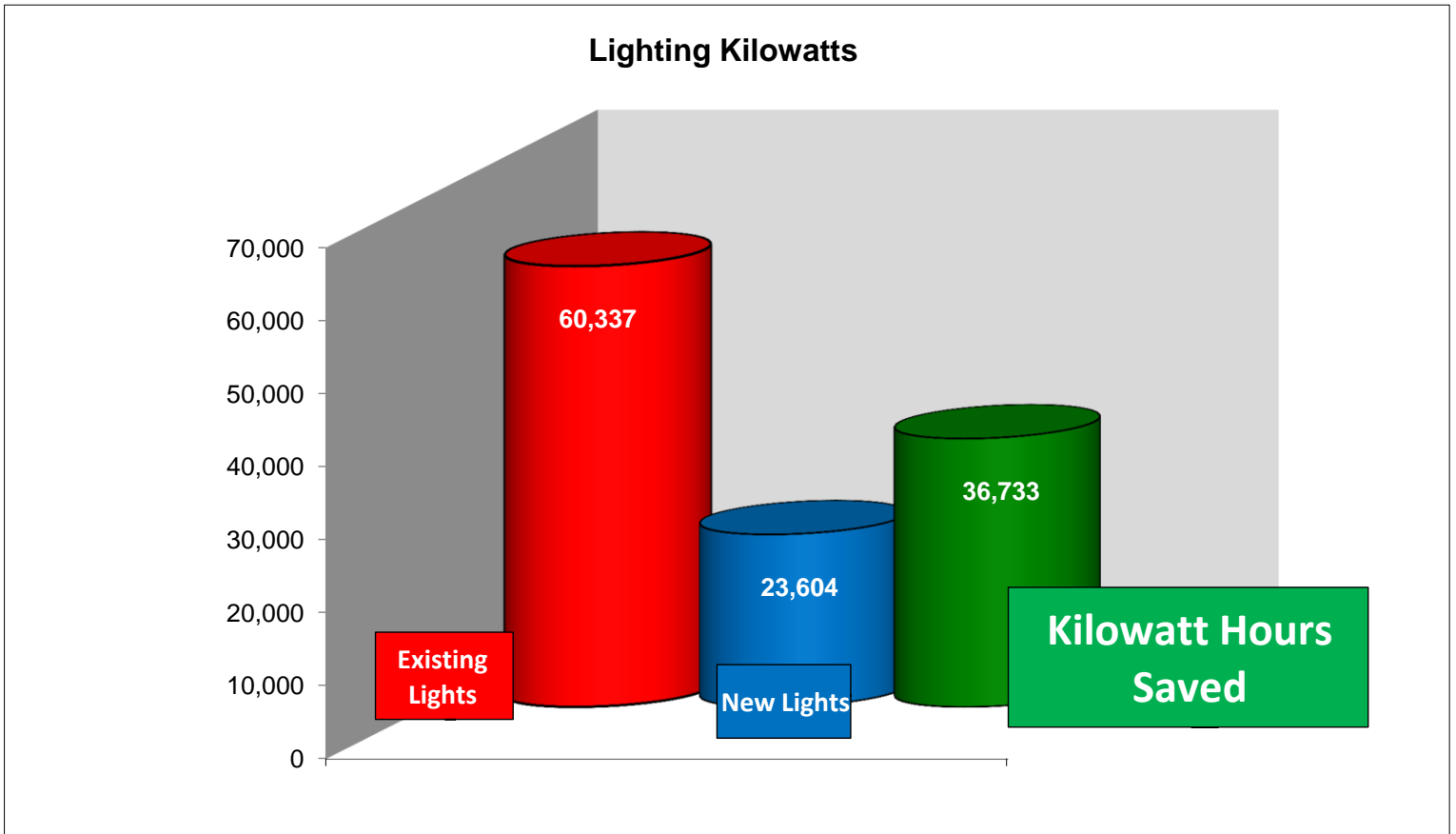


Modern Energy Concepts
5925 Fair Oaks Blvd. #6
Carmichael, CA 95608
(916) 339-7139 (916) 679-0333 fax

Presented To:

Sample Gas station
1234 Sample Way
Auburn, CA 95603

December 8, 2011

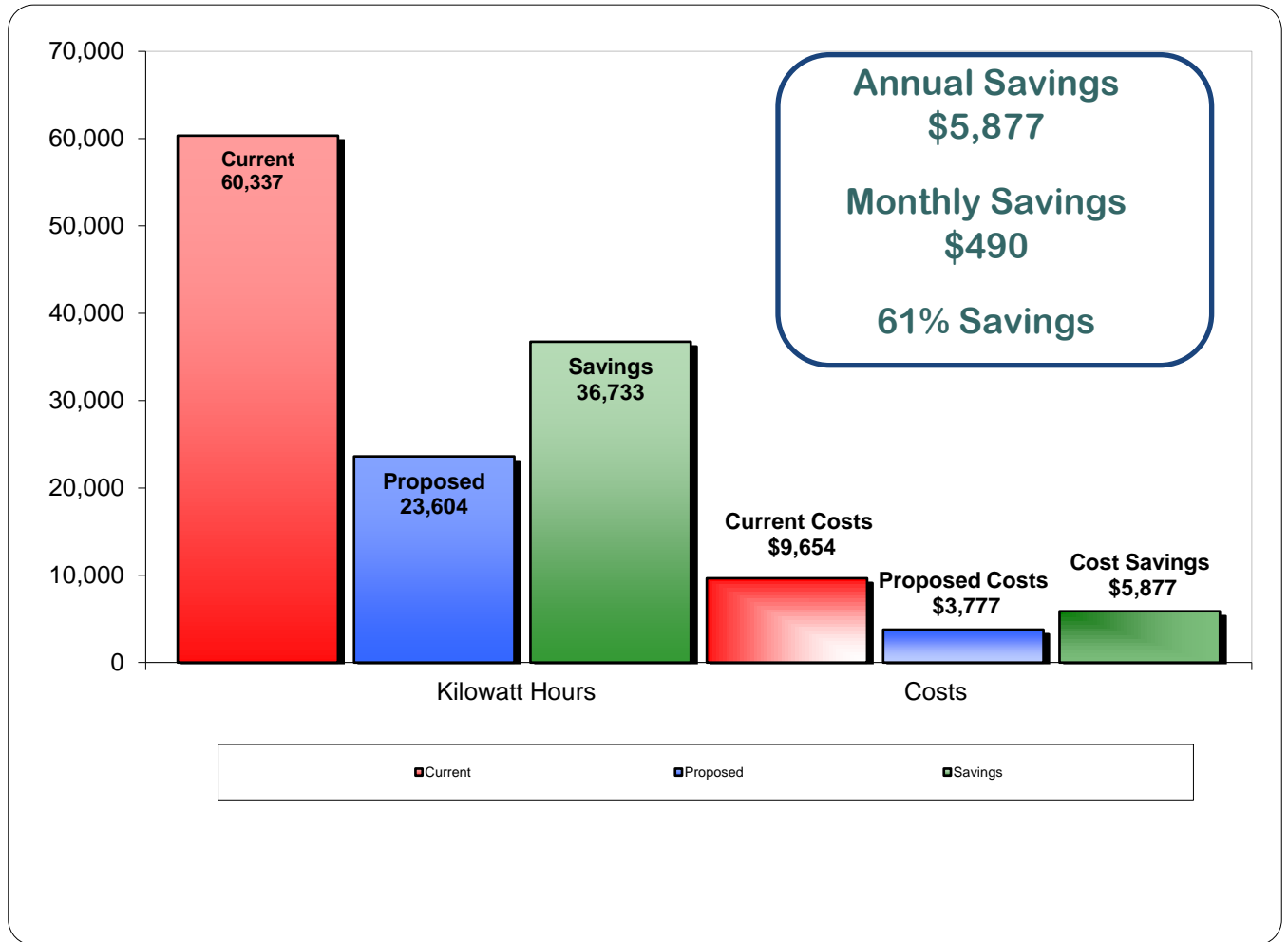


Look up! Are you wasting energy?

In the following pages Modern Energy Concepts will show you how to save energy, lower your lighting costs and help the environment!

*zSample Rep
(555) 555-9281
rep@getmec.com*

Sample Gas station



Based on 4,380 annual kilowatt hours at \$0.1600 cents a kilowatt

It's EASY to



Wasting Energy!

Each month that goes by without taking action is wasting valuable resources not to mention costing you

**\$490
Monthly**

Help save the environment!

Carbon Dioxide Reductions

77 tons over 10 yrs

Equal to not driving 192,423 miles

Equal to planting 0.9 acres of trees

- Reduce Overhead
- Improve Production
- Significant Federal Tax Savings
- Short Term Capital Expenditure Recovery



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Energy Usage and Savings Summary

Sample Gas station

PROJECT EXPENSE	\$30,640.59
<i>MATERIALS: \$26,840.59 LABOR: \$3,800.00</i>	
UTILITY REBATE (assigned to others)	-\$2,500.12
NET PROJECT EXPENSE	\$28,140.46
FEDERAL TAX BENEFITS (Section 179)	\$9,849.16
FINAL PROJECT COST	\$18,291.30

TOTAL MONTHLY SAVINGS: 61%	\$566.27
<i>MONTHLY ENERGY COST SAVINGS</i>	<i>\$489.77</i>
<i>MONTHLY SENSOR SAVINGS</i>	<i>\$0.00</i>
<i>MONTHLY MAINTENANCE SAVINGS</i>	<i>\$76.50</i>
SIMPLE PAYBACK (months)	32.3

Help save the environment!

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Location	Existing						Retrofit						Savings	
	Luminaire Type	Qty	Annual Hours	Watts	Energy (kWh)	Energy Cost	Luminaire Type	Qty	Annual Hours	Watts	Energy (kW.h)	Energy Cost	kWh Savings	Annual Cost Svgs
	400w Canopy	12	4,380	458	24,072	\$ 3,852	125w LED Sloan Canopy	12	4,380	125	6,570	\$ 1,051	17,502	\$ 2,800
	400w Shoebox	4	4,380	458	8,024	\$ 1,284	147w LED Shoebox Retro-fit Kit	4	4,380	147	2,575	\$ 412	5,449	\$ 872
	175w HID Flood	1	4,380	209	915	\$ 146	58w LED Retro-fit Kit	1	4,380	58	254	\$ 41	661	\$ 106
	150w Incandescent PAR	2	6,570	150	1,971	\$ 315	31w LED New Fixture	2	6,570	31	407	\$ 65	1,564	\$ 250
	3-Lamp Troffer	14	6,570	143	13,153	\$ 2,105	90w LED Panel	14	6,570	90	8,278	\$ 1,325	4,875	\$ 780
	2 UL Troffer	9	6,570	93	5,499	\$ 880	60w LED Panel	9	6,570	60	3,548	\$ 568	1,951	\$ 312
	85w 6' Case Lights	9	8,760	85	6,701	\$ 1,072	25w LED Case Lights Retro-fit Kit	9	8,760	25	1,971	\$ 315	4,730	\$ 757

Utility: PG&E
Cost per kWh: 0.16

Existing kWh 60,337
Proposed kWh 23,604
kWh Saved 36,733

	Annual	Monthly
Lighting Cost Before Retrofit	\$ 9,654	\$ 804
Lighting Cost After Retrofit	\$ 3,777	\$ 315
Energy Cost Saved	\$ 5,877	\$ 490



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Section 179 and Bonus Depreciation for 2011

Overview:

Section 179 and Bonus Depreciation are some of the most significant incentives contained in any of the recent Stimulus Bills meant to spur growth for Small businesses and Enterprises alike.

Section 179 Deduction

Under SBJA, qualifying businesses can now expense up to ***\$500,000*** of section 179 property for tax years beginning in 2010 and 2011. Without SBJA, the expensing limit for section 179 property would have been \$250,000 for 2010 and \$25,000 for 2011. The deduction begins to phase out dollar-for-dollar after \$2 million is spent by a given business on section 179 property and placed in service during the tax year (12/31/2011).

NOTE: New AND Used Equipment is eligible and there are limitations to how much you can expense vs. your business income.

Bonus Depreciation:

The recent passing of the 'Tax Relief Act of 2010' enables companies who acquire more than \$2,000,000 in qualifying equipment to take a bonus depreciation of ***100%*** on the amount that exceeds the limit! The main difference from Section 179 being that all equipment deducted using Bonus Depreciation must be New equipment. Like Section 179 the equipment must be put into service in the 2011 Taxable Year ending 12/31/2011.

EXAMPLE OF TAX SAVINGS - SECTION 179 DEDUCTION

Equipment Cost:	\$155,427.00
Section 179 Deduction:	\$155,427.00
100% Bonus Depreciation:	\$0.00
Total 1st Year Tax Write-off:	\$155,427.00
Tax Savings on Equipment Purchased/Leased:	\$54,399.45
<i>(Assuming a 35% Tax Bracket)</i>	
<i>Net Equipment Cost after Tax Savings:</i>	<i>\$101,027.55</i>

The calculation shows how taking advantage of Section 179 & Bonus Depreciation can significantly lower the true cost of equipment ownership.

Additional Info and Helpful Links:

The Section 179 deduction and bonus depreciation are not automatic. Qualifying taxpayers who'd like to take advantage of the deductions and treat the cost of eligible property as an expense must elect to do so on **Form 4562**.

Helpful Links:

www.irs.gov/pub/irs-pdf/p946.pdf and <http://www.irs.gov/formspubs/article/0,,id=233619,00.html>.

We encourage you to consult with your tax advisor for further clarification.

For Additional Information:

We're happy to provide a free consultation to help determine the best equipment finance solution for your company and the potential tax benefits available. Please contact your sales representative for additional info. Thank you!

60 Month Lease Financial Summary

Sample Gas station

*Reduce your up-front cash outlay AND
use the energy savings to pay for project!!*

Projected Monthly Energy Savings		\$	490
Monthly Lease Payment (oac)	60 Months	\$	(591)

Principal = Total Project \$30,641 Less Rebate (\$2,500) = Net Project Cost \$28,140

Net Cash Flow	\$	(101)
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Additional Monthly Savings:

Estimated Monthly Maintenance Savings	\$	77
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Total Monthly Cash Savings	\$	(25)
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Projected Tax Benefit Based on Section 179	\$	9,849
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At the end of the lease term, lessee may purchase the equipment for \$1.00

10 Year Cash Flow Recap

Year	Projected Tax Benefit Based on Section 179	Utility Savings w/3% Inflation	Maintenance Savings	Annual Lease Payment	Annual Cash Flow
1	\$9,849	\$5,877	\$918	\$7,091	\$9,553
2	\$0	\$6,054	\$918	\$7,091	-\$120
3	\$0	\$6,235	\$918	\$7,091	\$62
4	\$0	\$6,422	\$918	\$7,091	\$249
5	\$0	\$6,615	\$918	\$7,091	\$442
6	\$0	\$6,813	\$918	\$0	\$7,731
7	\$0	\$7,018	\$918	\$0	\$7,936
8	\$0	\$7,228	\$918	\$0	\$8,146
9	\$0	\$7,445	\$918	\$0	\$8,363
10	\$0	\$7,668	\$918	\$0	\$8,586

Your Annual Savings After Lease Paid In Full

The figures provided should be verified by a trusted tax professional. Tax deductions are based on 34% Federal tax rate. MEC does not take responsibility for any future changes in tax law or other incentives. The calculations above are for illustration

*Federal Accelerated Tax Deduction is based on a rate of up to \$0.60 per square foot of area retrofit as well as your tax bracket.



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AAA Electric & Lighting

CA State License #816871

Mailing Address: P.O. Box 436 Carmichael, CA 95609

LIGHTING INSTALLATION AGREEMENT

This agreement, made and entered into this day and year below written, by and between **AAA Electric & Lighting**, hereinafter referred to as "Contractor" and **Sample Gas station** hereafter referred to as "Customer".

WITNESSES:

WHEREAS, customer desires to have Contractor perform the lighting system project at:

Location **1234 Sample Way** City/State **Auburn, CA 95603**

WHEREAS, Contractor desires to work for customer for the price of **\$3,800.00**

Terms: 25% due at time of signing, balance on completion

Now, therefore, in consideration of the mutual covenants, terms and conditions herein contained, the parties hereto do hereby mutually agree as follows:

- 1) Contractor agrees to perform the necessary and appropriate installation services of lighting systems and supply all parts necessary to install **51** fixtures or retrofits see attachment "A" . In accordance with specifications set by the manufacturer. Such installation shall meet with the manufacturer's requirements of mounting, method of securing to building, neatness and clearance and shall comply with all local laws and ordinances applicable to such work. Contractor further agrees to dispose of all lamps, ballasts and old fixtures. Any PCB ballasts shall be disposed of but with an additional charge.
- 2) Contractor shall furnish the mounting brackets, all necessary, fittings, trained and qualified personnel with vehicles, construction other equipment and tools needed to complete the installation.
- 3) Contractor guarantees all work to be performed under this Agreement against defects in workmanship for the period of 1 year from the date of final signed acceptance of completed work by customer. Contractor shall within two (2) working days after receipt of written notice thereof, repair any defect in workmanship which may be discovered during said guarantee period and repair any other work caused by such defects or the repairing of the same, at Contractor's own expense and with out cost to customer. Contractor shall keep in effect a Comprehensive General Liability Insurance policy with a minimum limit of \$1,000,000.00 per occurrence. Contractor to defend and indemnify customer for any claim or liability or expense, including reasonable attorney's fees resulting from the activities of Contractor in providing installation services.
- 4) Customer acknowledges, understands, and agrees that Contractor is an "Independent Contractor" and none of Contractor's work is directed or controlled by any employee, agent, or affiliate of customer. Contractor shall provide customer with proof of their State Licenses and Business Licenses.
- 5) Contractor shall use its best efforts to perform the installation work called for by this Agreement in a professional manner and in conformity with customary practices in the industry.
- 6) Either party may terminate this Agreement with or without cause upon at least ten (10) days written notice to the other.

CUSTOMER: **Sample Gas station**

By:

By:

AAA Electric & Lighting

Print Name:

Date:

Date:
